PEDALS FOR PROGRESS A NEW JERSEY NONPROFIT CORPORATION DBA SEWING PEACE FINANCIAL STATEMENTS SEPTEMBER 30, 2016 (WITH COMPARATIVE TOTALS FOR 2015)

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Independent Auditors' Report

To the Board of Trustees Pedals for Progress A New Jersey Nonprofit Corporation High Bridge, New Jersey

Report on the Financial Statements

We have audited the accompanying financial statements of Pedals for Progress, a New Jersey Nonprofit Corporation (the "Organization"), which comprise the statement of financial position as of September 30, 2016, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Trustees Pedals for Progress A New Jersey Nonprofit Corporation

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pedals for Progress as of September 30, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of functional expenses on page 15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Report on Summarized Comparative Information

We have previously audited Pedals for Progress's 2015 financial statements, and our report dated December 18, 2015, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Mt. Arlington, New Jersey September 8, 2017 Nisiroccia LLP

PEDALS FOR PROGRESS A NEW JERSEY NONPROFIT CORPORATION DBA SEWING PEACE STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2016 AND 2015

		2016		
<u>ASSETS</u>				
Cash and cash equivalents	\$	5,136	\$	24,737
Accounts receivable		1,250		680
Investments		14,176		40,036
Prepaid expenses		6,726		6,395
Inventory		33,198		11,879
Furniture and equipment, net	***************************************	1,986		1,508
Total assets	\$	62,472	\$	85,235
LIABILITIES AND NET ASSETS				
Liabilities:				
Accounts payable	\$	2,275	\$	5,869
Accrued expenses		7,500		8,800
Total liabilities		9,775	- :	14,669
Net assets:				
Unrestricted net assets		52,697		70,566
Total net assets		52,697		70,566
Total liabilities and net assets	\$	62,472	\$	85,235

PEDALS FOR PROGRESS A NEW JERSEY NONPROFIT CORPORATION DBA SEWING PEACE STATEMENT OF ACTIVITIES YEARS ENDED SEPTEMBER 30, 2016 AND 2015

	2016	2015	
Revenue and other support:	 		
Contributions	\$ 152,013	\$	145,519
Program revenue	34,517		43,058
In-kind personal property and			
supporting services donations	180,096		178,694
Investment income (loss)	372		(539)
Total revenue and other support	 366,998		366,732
Expenses:			
Program services:			
Bicycle and sewing machine recycling	334,286		373,839
Supporting services:			
Management and general	30,714		33,635
Fundraising	19,867		18,023
Total expenses	 384,867		425,497
Change in net assets	(17,869)		(58,765)
Net assets, beginning of year	 70,566		129,331
Net assets, end of year	\$ 52,697	\$	70,566

PEDALS FOR PROGRESS A NEW JERSEY NONPROFIT CORPORATION DBA SEWING PEACE STATEMENT OF CASH FLOWS YEARS ENDED SEPTEMBER 30, 2016 AND 2015

	2016	2015		
Cash flows from operating activities:				
Change in net assets	\$ (17,869)	\$ (58,765)		
Adjustments to reconcile change in net assets				
to net cash used in operating activities:				
Realized (gain) loss on investments	4,541	(1,024)		
Unrealized (gain) loss on investments	(4,172)	3,843		
Depreciation	822	671		
Changes in operating assets and liabilities:				
Accounts receivable	(570)	(32)		
Prepaid expenses	(331)	(493)		
Inventory	(21,319)	10,400		
Accounts payable	(3,594)	5,869		
Accrued expenses	(1,300)	1,600		
Net cash used in operating activities	(43,792)	(37,931)		
Cash flows from investing activities:				
Purchase of furniture and equipment	(1,300)			
Purchase of investments	(5,561)	(2,336)		
Proceeds from sale of investments	30,954	46,066		
Interest and dividends reinvested	(794)	(2,280)		
Capital gain distributions	892	2,441		
Net cash provided by investing activities	24,191	43,891		
Net increase (decrease) in cash and cash equivalents	(19,601)	5,960		
Cash and cash equivalents, beginning of year	24,737	18,777		
Cash and cash equivalents, end of year	\$ 5,136	\$ 24,737		
Supplemental disclosure of cash flow information: Amounts paid for:		,		
Interest	\$ 20	\$		
Supplemental disclosure of noncash flow information:				
Unrealized gain (loss) on investments	\$ 4,172	\$ (3,843)		

Note 1 - Nature of Activities

Pedals for Progress, a New Jersey Nonprofit Corporation, (the "Organization"), was established in 1991. The Organization supports economic development aid by recycling bicycles and sewing machines in the United States of America and shipping them to the people of the developing world.

Note 2 - Summary of Significant Accounting Policies

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. A summary of the significant accounting policies followed by the Organization in the preparation of the accompanying financial statements is set forth below:

Basis of Presentation

The Organization prepares its financial statements in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC), Accounting for Contributions Received and Made, and Financial Statements of Not-for-Profit Organizations. Financial Statements of Not-for-Profit Organizations, establishes standards for external financial reporting by not-for-profit organizations and requires that resources be classified for accounting and reporting purposes into three net asset categories. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Accounting for Contributions Received and Made, requires that unconditional promises to give be recorded as receivables and revenue and requires the organization to distinguish between contributions received for each net asset category in accordance with donor imposed restrictions.

Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> are resources representing the portion of expendable funds available for support of the Organization's programs and activities. These resources are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> are net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Board or management of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. There were no temporarily restricted net assets at September 30, 2016 and 2015.

<u>Permanently restricted net assets</u> are assets subject to donor-imposed stipulations to be maintained permanently by the Organization. There were no permanently restricted net assets at September 30, 2016 and 2015.

Note 2 - Summary of Significant Accounting Policies (Cont'd)

Support and Revenue Recognition

Contributions are recognized as revenue and receivables when they are received or unconditionally pledged. Unconditional promises to give due in the next year are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received.

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. However, if the donor restriction is satisfied during the accounting period in which the gift was received, the gifts are reported as unrestricted contributions in the statement of activities.

<u>Functional Expenses</u>

Expenses are charged to each program based on direct expenditures incurred. Any program expenditures not directly chargeable are allocated to programs based on units of service and support costs are allocated to programs based on time spent. Program expenses are those related to program activities. Management and general expenses relate to administrative costs associated with the administration of those programs. Fundraising expenses include the direct costs of special events and the allocation of employees' salaries and other costs involved in fundraising and special events based on methods considered by management to be reasonable.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts of assets and liabilities, revenue and expenses and changes therein, and disclosures of contingent assets and contingent liabilities and accompanying notes. It is reasonably possible that the Organization's estimates may change in the near term.

Cash and Cash Equivalents

The Organization considers all highly liquid investing instruments purchased with an original maturity of three months or less to be cash equivalents.

Accounts Receivable and Allowances for Uncollectible Accounts

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to expense and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. There was no allowance for uncollectible accounts as of September 30, 2016 and 2015 as management deemed all outstanding balances as fully collectible.

Note 2 - Summary of Significant Accounting Policies (Cont'd)

Investments

The Organization follows FASB ASC, Accounting for Certain Investments Held by Not-for-Profit Organizations. Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position.

Unrealized gains and losses are included in the change in net assets. The fair value of investments is determined by reference to quoted market prices. Investment income or loss (including interest and dividends) and gain on sale of investments are included in the statement of activities unless the income or loss is restricted by donor or law.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Organization to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Furniture and Equipment

Furniture and equipment are carried at cost (or, if acquired by gift, at fair value at the date of gift), net of accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful lives. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and the resulting gain or loss, if any, is reflected in operations for the period. The cost of maintenance and repairs is charged to operations as incurred, whereas significant renewals and betterments are capitalized.

The Organization continually evaluates in accordance with the provisions of FASB ASC, Accounting for the Impairment or Disposal of Long-Lived Assets, whether current events or circumstances that warrant adjustments to the carrying value or estimated useful lives of fixed assets have occurred.

Income Tax Status

The Organization is a not-for-profit organization that is exempt from federal income taxes pursuant to Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation. The Organization is also exempt under Title 15 of the State of New Jersey *Corporations and Associations Not-for-Profit Act*. Accordingly, no provision for federal or state income tax has been presented in the accompanying financial statements.

The Organization follows the provisions of FASB ASC, *Income Taxes*. The standard prescribes a minimum recognition threshold and measurement methodology that a tax position taken or expected to be taken in a tax return is required to meet before being recognized in the financial statements. It also provides guidance for derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition related to those tax positions.

Note 2 - <u>Summary of Significant Accounting Policies</u> (Cont'd)

Income Tax Status (Cont'd)

The Organization does not expect a significant increase or decrease to the total amounts of unrecognized tax positions during the years ended September 30, 2016 and 2015. However, the Organization is subject to audit by tax authorities, including a review of its nonprofit status which management believes would be upheld upon examination. The Organization believes that it has appropriate support for the positions taken on its tax returns. Nonetheless, the amounts ultimately paid, if any, upon resolution of the issues raised by the taxing authorities may differ materially from the amounts accrued for each year.

The Organization files informational returns with the federal and five state governments on an annual basis – Form 990 with the Internal Revenue Service, and the applicable form with each state. These returns are subject to examinations at any time within statutorily defined periods from the latest filing date for federal and for each state jurisdiction.

Donated Services

The Board of Trustees makes significant contributions of time relative to general management and operations of the Organization. These donated services are not reflected in the financial statements for the years ended September 30, 2016 and 2015 since they do not meet the criteria for recognition as contributed services in accordance with U.S. generally accepted accounting principles.

Fair Value Measurements

In accordance with FASB ASC, Fair Value Measurements and Disclosures, fair value is defined as a market-based measurement, not an entity-specific measurement. The objective of a fair value measurement is to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions (that is, an exit price at the measurement date from the perspective of a market participant that holds the asset or owes the liability). A fair value measurement assumes that the transaction to sell the asset or transfer the liability either occurs in the principal market (or in its absence, the most advantageous market) for the asset or liability.

The Fair Value Measurements Topic of the FASB ASC establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value focuses on the price that would be received to sell the asset or paid to transfer the liability regardless of whether an observable market price existed (an exit price). An exit price valuation will include margins for risk even if they are not observable. As the Organization is released from risk, the margins for risk will also be released through net realized capital gains (losses) in net income. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

Note 2 - Summary of Significant Accounting Policies (Cont'd)

Fair Value Measurements (Cont'd)

The three levels of the fair value hierarchy are as follows:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2: Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

- Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Level 3 assets and liabilities measured at fair value are based on one or more of three valuation techniques:
 - Market approach Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities;
 - Cost approach Amount that would be required to replace the service capacity of an asset (i.e., replacement cost);
 - Income approach Techniques that convert future amounts to a single present amount based on market expectations (including present value techniques, option-pricing models, and lattice models).

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. For some assets and liabilities, observable market transactions or market information may be available. For other assets and liabilities, observable market transactions and market information might not be available. When a price for an identical asset or liability is not observable, a reporting entity measures fair value using another valuation technique that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs. Because fair value is a market-based measurement, it is measured using the assumptions that market participants would use when pricing the asset or liability, including assumptions about risk. As a result, a reporting entity's intention to hold an asset or settle or otherwise fulfill a liability is not relevant when measuring fair value.

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in the methodologies used at September 30, 2016 and 2015.

Cash and cash equivalents, accounts receivable, other assets, accounts payable, and accrued expenses: the carrying amounts approximate fair value due to the short term maturity of these instruments.

Note 2 - Summary of Significant Accounting Policies (Cont'd)

Fair Value Measurements (Cont'd)

Common stocks: The carrying amounts are stated at the value at the closing price reported in the active market in which the individual securities are traded.

Mutual funds: The carrying amounts are valued at the net asset value (NAV) of shares held by the Organization at year end.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the Organization's investments and the amounts reported in the statement of financial position and the statement of activities.

Inventory

Inventory is valued at the lower of market or donated value which is considered cost.

Credit Risk and Concentrations

Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist primarily of cash and cash equivalents. At times, amounts invested with financial institutions may be in excess of FDIC insurance limits. The Organization maintains its cash balances in three financial institutions located in New Jersey.

Subsequent Events

Management has reviewed subsequent events and transactions that occurred after September 30, 2016 through the date of the independent auditors' report and the date the financial statements were available to be issued, September 8, 2017. The financial statements include all events or transactions, including estimates, required to be recognized in accordance with generally accepted accounting principles. Management has determined that there are no nonrecognized subsequent events that require additional disclosure.

Note 3 - Inventory

Inventory at September 30, 2016 and 2015 is comprised of the following:

	2016	2015
Bicycle parts, accessories, tires		
and sewing machines	\$ 33,198	\$ 11,879

(Continued)

Note 4 - Furniture and Equipment

Furniture and equipment at September 30, 2016 and 2015 is comprised of the following:

	Useful Lives			
	Years	 2016	 2015	
Furniture and equipment	5	\$ 53,551	\$ 52,251	
		 53,551	 52,251	
Less: accumulated depreciation		51,565	50,743	
		\$ 1,986	\$ 1,508	

Depreciation expense for the years ended September 30, 2016 and 2015 totaled \$822 and \$671, respectively.

Note 5 - <u>Donated Materials and In-Kind Donations</u>

Pedals for Progress receives non-cash donations of bicycles, bicycle parts and accessories, and sewing machines. These items are valued at fair value based on the condition of the items at the time of donation. These items are modified, sorted and sent overseas to appropriate facilities for sale and distribution to low income individuals.

The value of the donated items received is included in revenue. The values of the items that have been shipped as of September 30, 2016 and 2015 have been included as an expense.

The revenue from donated materials and in-kind donations as of September 30, 2016 and 2015 was \$180,096 and \$178,694, respectively.

The expense from donated materials and in-kind donations shipped to developing countries as of September 30, 2016 and 2015 was \$158,777 and \$189,094, respectively.

Note 6 - Leases

In March 2014, Pedals for Progress entered into a two year agreement to lease its office facility and space for its storage units. The lease required monthly payments of \$1,200 and expired February 2016. The Organization continued to lease its office facility and space for its storage units on a month-to-month basis through June 2017. In July 2017, the Organization signed a five year lease agreement requiring monthly payments of \$1,300. Minimum future rental payments are as follows:

Year Ending	
September 30,	
2017	\$ 14,700
2018	15,600
2019	15,600
2020	15,600
2021	15,600
Thereafter	11,700
	\$ 88,800

Note 6 - <u>Leases</u> (Cont'd)

Total rent expense charged to operations for the years ended September 30, 2016 and 2015, was \$15,000.

Note 7 - <u>Investments</u>

The following financial instruments, measured on a recurring basis, are carried at fair value in the Organization's financial statements. The fair value disclosures include information regarding the valuation of the Organization's investments at September 30, 2016 and 2015:

	2016					
	Cost Basis			r Market e (Level 1)	Unrealized Gains (Losses)	
Mutual funds:						······································
Value funds	\$	6,411	\$	5,929	\$	(482)
Blend funds	Ψ	3,770	Ψ	4,135	Ψ	365
Growth funds		3,841		4,112		271
Total mutual funds	***************************************	14,022		14,176		154
Total investments	\$	14,022	\$	14,176	\$	154
				2015		
					Uni	realized
			Fai	r Market	(Gains
	Co	ost Basis	Valu	e (Level 1)	(Losses)	
Equity securities by industry:						
Services	\$	75	\$	1,974	\$	1,899
Mutual funds:						
Value funds		32,817		27,311		(5,506)
Blend funds		7,096		6,880		(216)
Growth funds		3,764		3,871		107
Total mutual funds		43,677		38,062		(5,615)
Total investments	\$	43,752	\$	40,036	\$	(3,716)

Note 7 - Investments (Cont'd)

Investment activity at September 30, 2016 and 2015 is comprised of the following:

	2016	2015
Beginning balance	\$ 40,036	\$ 86,746
Purchases and transfers in	5,561	2,336
Sales and transfers out	(30,954)	(46,066)
Dividend income reinvested	794	2,280
Realized gain (loss) on investments	(4,541)	1,024
Unrealized gain (loss) on investments	4,172	(3,843)
Capital gain distributions	(892)	(2,441)
Ending balance	\$ 14,176	\$ 40,036

Return on investments at September 30, 2016 and 2015 is comprised of the following:

	2016			2015
Dividend income reinvested	\$	794	\$	2,280
Realized gain (loss) on investments		(4,541)		1,024
Unrealized gain (loss) on investments		4,172		(3,843)
Ending balance	\$	425	\$ -	(539)

Note 8 - Employee Benefits

The Organization has a non-contributory retirement plan covering substantially all employees who meet prescribed service requirements. Contributions under the plan are at the discretion of the Board of Trustees. Retirement benefit expense for the years ended September 30, 2016 and 2015 was \$13,782 and \$14,487, respectively.

The Organization does not provide health care insurance or other welfare benefits to its employees.



PEDALS FOR PROGRESS A NEW JERSEY NONPROFIT CORPORATION DBA SEWING PEACE

SCHEDULE OF FUNCTIONAL EXPENSES

YEAR ENDED SEPTEMBER 30, 2016

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED SEPTEMBER 30, 2015)

	2016							2015			
	Progr	am Services		Sup	Supporting Services						
	Bicycle and Sewing		Mai	Management							
	Machi	ne Recycling	and General		Fundraising			Total		Total	Total
Salaries	\$	96,205	\$	3,838	\$	4,312	\$	8,150	\$	104,355	\$ 110,777
Payroll taxes and employee benefits	Ψ	21,129	•	806	*	935	*	1,741	4	22,870	24,051
Total personnel services	•	117,334		4,644		5,247		9,891		127,225	134,828
In-kind contributions shipped		158,777								158,777	189,094
Shipping and collections		36,728				6,579		6,579		43,307	40,284
Outside services				558				558		558	547
Rent and occupancy		12,750		1,500		750		2,250		15,000	15,000
Insurance				10,527				10,527		10,527	8,233
Office supplies		1,407		7		615		622		2,029	4,136
Postage		419		276		2,796		3,072		3,491	3,529
Printing and reproduction		3,226				3,243		3,243		6,469	8,775
Travel		1,436		371				371		1,807	2,666
Merchandise, parts and tools expense		391		234				234		625	530
Professional fees				10,901				10,901		10,901	12,573
Licensing and dues						450		450		450	1,309
Utilities		1,753		359		187		546		2,299	2,647
State fees		45		515				515		560	675
Interest expense		20								20	
Total expenses before depreciation		334,286		29,892		19,867		49,759		384,045	424,826
Depreciation				822				822		822	671
Total expenses	\$	334,286	\$	30,714	\$	19,867	\$	50,581	\$	384,867	\$ 425,497