Pedals for Progress, a New Jersey nonprofit corporation, empowers sustainable economic development by recycling bicycles and sewing machines from the U.S. and shipping them to motivated people in the developing world. Pedals for Progress (P4P) is a nonprofit charity incorporated under the laws of New Jersey, and registered with the Internal Revenue Service as a tax-exempt charity under section 501(c)(3) of the federal tax code (EIN: 22-3122003). A twelve-member unpaid board of trustees oversees a paid staff of 4 and a network of hundreds of volunteers.

2021 HIGHLIGHTS

Pedals for Progress was born in February 1991. We celebrated our 30th birthday in February 2021.

Pedals for Progress shipped 6 containers and 2 LCL (Less than Container Load) shipments for a total of 2,814 bicycles, and 408 sewing machines, to 7 nonprofit agency partners in 7 developing countries. This brings cumulative donations shipped since 1991 to 162,439 bicycles, 5,242 sewing machines.

We concentrated our collection operations within the New York City and Philadelphia suburbs increasing our efficiency. Our bicycle and sewing machine collections were sponsored by 15 community partners in seven states.
2021 Shipments

Recipients of Fiscal 2021 Bicycle Container Shipments
1. Association Défi et Révolution de la Vie Rural (DRVR), Togo (976 bicycles and 100 sewing machines in 2 shipments)
2. Norbert and Friends Foundation, Arusha, Tanzania, (444 bicycles and 43 sewing machines)
3. Fundación Integral de Desarrollo Sostenible y Medio Oriente (FIDESMA), San Andres Ixtapa, Guatemala (417 bikes and 28 sewing machines)
4. PASS, Tirane, Albania (474 bikes and 50 sewing machines)
5. Rwanda Wildlife Conservation Association (503 bikes and 43 sewing machines)

Started the year 10/1/20 with 684 bicycles in inventory.

Ended the year 9/30/21 with 315 bicycles remaining in inventory.

2021 Total Shipped: 2,824, Total Collected: 2,445

Recipients of Fiscal 2021 Sewing Machine LCL Shipments
1. Rising Hope Foundation for Change, Cameroon (72 sewing machines)
2. Village Care Initiatives, Sierra Leone (72 sewing machines)

See above for sewing machines shipped in containers with bicycles.

Started the year 10/1/20 with 83 sewing machines in inventory.

Ended the year 9/30/21 with 73 sewing machines in inventory.

2021 Total Shipped: 408, 2021 Total Collected: 398

Bicycle Shipments by Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Fiscal 2021</th>
<th>Fiscal 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Africa</td>
<td>68%</td>
<td>50%</td>
</tr>
<tr>
<td>Asia</td>
<td>0%</td>
<td>25%</td>
</tr>
<tr>
<td>Central America</td>
<td>15%</td>
<td>0%</td>
</tr>
<tr>
<td>Eastern Europe</td>
<td>17%</td>
<td>25%</td>
</tr>
</tbody>
</table>

Recipients of Fiscal 2021 Sewing Machine LCL Shipments
1. Rising Hope Foundation for Change, Cameroon (72 sewing machines)
2. Village Care Initiatives, Sierra Leone (72 sewing machines)

See above for sewing machines shipped in containers with bicycles.

Started the year 10/1/20 with 83 sewing machines in inventory.

Ended the year 9/30/21 with 73 sewing machines in inventory.

2021 Total Shipped: 408, 2021 Total Collected: 398

Sewing Machines Shipments by Region
OVERSEAS PARTNERS

During the year, Pedals for Progress focused on a small number of reliable partners for the majority of our shipments.

The most critical factors in creating a sustainable, self-financing partnership are shipping costs and effective administration by our overseas partners. We currently consider 3 partnerships as sustainable, i.e., capable of paying for successive shipments. Experience has proven that when the shipping costs are at or below $15 per bike or $10 per sewing machine, with good management, this cost is low enough to sustain a self-financing partnership. Without charitable donations, grants or other funding, Pedals for Progress is limited to working primarily in Central America and the Caribbean, while Africa and Eastern Europe require subsidies to pay their higher shipping costs. Overseas distribution success is determined by per unit cost. Landlocked countries remain beyond our reach due to excessive inland transportation costs. Domestic shipping is also expensive; our domestic inland trucking costs to get shipments to port have more than doubled in the last five years.

While our primary goal is to supply environmentally sound transportation to communities and stimulate the greater movement of goods and services, our partners often generate extra funds from the bikes we ship them. These windfall funds, in turn, finance a breadth of community development activities.

Still, we are hopeful that other partner organizations, including some that did not receive bikes in 2021, will pay all or most expenses for new shipments in fiscal 2022, or subsidies will be found to initiate new programs. In 2021, due to decreased donations of bikes due to Covid-19, the demand for containers was greater than the supply available to ship.

San Andrés Itzapa, Chimaltenango, Guatemala
CONTINUING PARTNERS

- Albania: Programii Alternativave Sociale Stimuluese (PASS), Social Stimulating Alternative Program, Tirana
- Cameroon: Rising Hope for Change, Limbe
- Guatemala: Fundación Integral de Desarrollo Sostenible y Medio Oriente (FIDESMA), San Andrés Itzapa, Chimaltenango
- Rwanda: Rwanda Wildlife Conservation Association, Kigali
- Tanzania: The Norbert and Friends Foundation, Arusha
- Togo: Association Défi et Révolution de la Vie Rurale (DRVR), Vogan
- Uganda: The Mityana Open Troop Foundation, Mityana

Uganda

Cameroon

Togo
NEW PARTNER 2021

Rwanda Wildlife Conservation Association, Kigali, Rwanda. With a generous grant from an anonymous donor, we were able to ship a container with 503 bicycles and 43 sewing machines in 2021.

FINANCES

2021 was a turbulent but good year for Pedals for Progress finances. We started fiscal 2021 in a strong financial position with a strong balance sheet. Our operating income relies on four primary income streams: cash donations with bikes and sewing machines, cash donations from the twice-annual solicitation, corporate donations, and revolving funds and fees from our international partners. The pandemic has reduced the number of collections and lowered the number of bikes and sewing machines collected. However, 2021 donations at collections and 2021 other donations are greater than in 2020. Thankfully, the solicitations have exceeded expectations again in 2021. Direct corporate donations have been decreasing over the past twenty years due to a focus on employee matching programs. As a category, corporate donations also exceeded budget expectations largely due to David’s efforts with a historic donor. Our sustaining international partners are expected to reimburse Pedals for Progress for the cost of containers or LCL shipments. These are categorized as “revolving funds”: the partners save income to pay for successive shipments. This category met expectations as the number of containers shipped to sustaining partners met the plan. Overall 2021 operating income exceeded budget.

Operating expenses include four large categories: employee and officers compensation, shipping and packing, collections expenses, and office rent. In 2021, employee and officer’s compensation exceeded budget largely due to the addition of the Vice President of Operation. Shipping and packing expenses were higher than expected largely due to the increased cost of shipping and fuel. Collection expenses, office rent, and all remaining minor expenses categories met expectations.

P4P in 2021 had a few extraordinary items. P4P has a conservative investment policy. 2021 was a good period for stocks, bonds, and mutual funds as they generally increased in value. These generated other income for P4P as did some of the stock donations. The other extraordinary item was the 2020 PPP loan from the US government, which was forgiven.

Overall, 2021 exceeded financial expectations for P4P.

Balance sheet and profit and loss statements are attached.
CORPORATE DONORS

FedEx continues to deliver to New Jersey, at no cost, the bicycles collected by the Green Mountain Returned Peace Corps Volunteers, based in Burlington, Vermont.

General Pallet, at no cost, supplies the specialized pallets required for international shipping of SP sewing machines.

We are very thankful for the support of these organizations and the recognition they have given us.

KEY VOLUNTEERS

Pedals for Progress depends on the efforts of volunteers, several hundred of them, to publicize and work collections, prep bikes for shipping, help us warehouse bikes, and eventually load them into containers bound for our partner agencies overseas.

We would like to thank Robert Loftin, Drew & Bree Decker, and Daryl Detrick with the Warren Hills Regional HS Chess Club for all of their volunteer hours helping to pack outgoing shipments. A special thanks to Michael Sabrio for managing at bike collections and taking over the Webmaster duties. We thank our Tinkerers Dennis Smyth and Mary O’Brien for their excellent work refurbishing many of the sewing machines we shipped.

We especially thank these collectors:

Jerry Agasar with the Newtown Rotary Club: 103 bikes and 27 sewing machines
Casey Walsh with Faith Lutheran Church: 402 bikes and 2 sewing machines
Liz Sweedy with the Morris County NJ Municipal Utilities Authority: 316 bicycles
Joanne Heidkamp with the Green Mountain RPCVs: 138 bikes and 115 sewing machines
Mark Call with the Rotary Club of Norristown: 84 bikes and 7 sewing machines
2021 COLLECTION SPONSORS

Aidan Montalbine
Bernardsville United Methodist Church
Chester County PA Solid Waste Authority
Colts Neck Reformed Church
Congregation Beth El – Ner Tamid, Broomall, PA
Delmar Reformed Church

Eddie Kelly
Emmanuel Bible Church, Schooley’s Mountain, NJ
Fair Lawn Rotary Club
Faith Lutheran Church

Green Mountain Returned Peace Corps Volunteers, VT
Long Island Returned Peace Corp Volunteers
Memorial United Methodist Church, Avon, CT
Morris County Municipal Utilities Authority
New Dover United Methodist Church
Newtown Rotary Club
Odessa-Middletown Rotary
Passaic County Office of Solid Waste & Recycling
Raritan Valley NJ Habitat for Humanity
Rotary Club of Branchburg
Saint Andrew’s Presbyterian Church Youth Group, Lebanon, PA
Saint John’s Memorial Episcopal Church, Ramsey
Saint Joseph Church, Bogota
Saint Stephen’s United Church of Christ, Perkasie, PA
St. Andrew’s Presbyterian Church Youth Group
St. Rose of Lima Roman Catholic Church
Totowa Public Library
Vineland Rotary
Westfield, Rotary Club
PROGRAM CHALLENGES

Pedals for Progress faced substantial challenges in 2020. We started out with an excellent fall collection season and anticipated an even stronger spring 2020 collection season. Unfortunately, we were shuttered for the entire spring season because of the Covid-19 pandemic. We have a lot of ground to make up to resupply our program partners we were unable to ship to during 2020.

In late August 2020, we became operational once again and had a very productive September. The bicycles collected this year continue to be the highest quality bikes that we have ever collected. The most common brand name was Trek and we collected over 80% mountain bikes in the adult bike category. The vast majority of bikes we collected were originally sold in a bike shop for a relatively high price. P4P collected almost no lesser quality mass merchandise bikes that are sold at big box stores like Walmart. Though the quality of bikes was higher than ever, our volume was significantly down due to the pandemic.

Pedals for Progress developed partnerships worldwide to diversify relationships and reduce the risk of events in one country or region negatively affecting our operations. Since reduction of transportation costs is doubtful, we are seeking sponsorships to supplement our African and other high cost partnerships. Partner programs in Central America, which have a landed cost of under $15 per bike, are successful financially and require no further subsidies to continue shipments. P4P inland partners in Eastern Europe and Africa will fail without financial support. International shipping costs in these regions run from $16 per bike on the coast to as high as $38 inland (Uganda).

Shipping the sewing machines within bicycles shipments makes the delivery of these heavy objects affordable. However, our bicycle partners need relatively few sewing machines. The challenge is to find the funding to deliver machines to small sewing programs like the Mityana Open Troop Foundation in Uganda or to get them delivered very inexpensively. Most new sewing projects require only two pallets of machines. Due to that low volume, initial shipments were previously shipped via air freight, which is very expensive. P4P developed in 2013 the capacity to ship by boat individual pallets of sewing machines at a very reasonable cost. This low cost shipping allows us to expand our small standalone sewing machine projects globally.
GOALS FOR 2022

During fiscal 2022, Pedals for Progress plans to ship approximately 3,600 bicycles and 600 sewing machines. Collection sites where we send our personnel will be limited to the greater suburbs of New York and Philadelphia. Bicycles collected outside this region need to be delivered to our New Jersey warehouse by the collection sponsors.

Pedals for Progress challenges are financial, not supply-side driven. With more funding, we can collect significantly more bikes within our current footprint and initiate more programs internationally. Increasing production requires more staff for attending potential collections and more vehicles on the road. The operational costs of producing the bicycles and sewing machines are significant. P4P is unable to accept bicycles without an accompanying cash donation; this limits production. Most large charities do not like to give money for operational expenses, but in our case it is the collection efforts that produce the product we deliver. In many ways, you can think of P4P as a trucking company. Every trip in the truck produces more bicycles and sewing machines, our products. These products make the difference globally by helping people in need help themselves.

2021 Board of Trustees

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John Alexander, Treasurer
Daryl Detrick
Ann Fitzgerald
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David Schweidenback, President & CEO
Casey Walsh
Andrew Williams
Bob Zeh, Secretary
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David Schweidenback, President and Founder
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    Lori Smith, Office Manager
    Michael Sabrio, Webmaster
Robert Delghiaccio, Warehouseman
    Will Reisen, Warehouseman
Troy Thompson, Warehouseman
Max VanOrden, Warehouseman

Further information about Pedals for Progress is available at www.p4p.org. This includes our financial statements, IRS Form 990s, and information about our 501(c)(3) nonprofit tax-exempt status.

To receive our newsletters or information on how to collect bikes and/or sewing machines, contact lori@p4p.org. To request a donation of a container of bicycles or sewing machines, contact Dave at dschweidenback@gmail.com.
2021 Donors

$10,000+
Leo & Helen Hollein

$5000+
Susan B. Alden, K & E Jones Family Trust, Sherman Carl & Jane Tant, The Alexander Divinski Family Trust, Andrew & Emily Williams

$1000+

$500+

$100+


Charles & Lucy Putnam, C. David Redding, John Reid, Evelyn & David Reuter, Cecile Sullivan Rohrbach, Louis & Francoise Rollmann, Virginia & Warren Rorden, Rosenstein Family Fund, Marjorie Rappaport Rozman,

2021 Collection Sponsors

Eddie Kelly
Rotary Club of Branchburg
St. Rose of Lima Roman Catholic Church
St. Andrew’s Presbyterian Church Youth Group
Chester County Solid Waste Authority
Sponsored by Newtown Rotary Club
Passaic County Office of Solid Waste & Recycling
Bernardsville United Methodist Church
Fair Lawn Rotary Club
Colts Neck Reformed Church
Faith Lutheran Church
Long Island Returned Peace Corps Volunteers with United Church of Christ
New Dover United Methodist Church
Delmar Reformed Church
Aidan Montalbine
Saint Joseph Church
Memorial United Methodist Church
Raritan Valley Habitat for Humanity with Habitat Youth Council
Congregation Beth El - Ner Tamid
Green Mountain Returned Peace Corps Volunteers
St. Stephen’s United Church of Christ
Vineland Rotary
Morris County Municipal Utilities Authority
Odessa-Middletown Rotary